



Preparing Your Home for Showing

With buyers, first impressions count. A small investment of time and money will give your home an edge over other listings in the area when the time comes to show it to a prospective buyer. Here are some suggestions that will help you get top market value:

General Maintenance:

- ~ Oil squeaky doors
- ~ Tighten doorknobs
- ~ Replace burned-out lights
- ~ Clean & repair windows
- ~ Touch up chipped paint
- ~ Repair drywall & molding cracks
- ~ Repair leaking faucets and toilets

Spic & Span:

- ~ Clean carpets
- ~ Change furnace filters
- ~ Clean & freshen bathrooms
- ~ Clean refrigerator & stove

The First Impression:

- ~ Clean & tidy entrance
- ~ Make sure doorbell is functional
- ~ Polish door hardware

Curb Appeal:

- ~ Cut lawn
- ~ Trim shrubs & lawn
- ~ Weed & edge gardens
- ~ Pick up any litter
- ~ Clear walk & drive of leaves
- ~ Repair gutters & eaves
- ~ Touch up exterior paint

The Buying Atmosphere:

- ~ Be absent during showings
- ~ Turn on all lights
- ~ Light fireplace
- ~ Open blinds in the daytime
- ~ Play quiet background music
- ~ Keep pets outdoors

The Spacious Look:

- ~ Clear stairs & hallways
- ~ Store excess furniture
- ~ Clear refrigerator exterior of all items
- ~ Clear counters & flat surfaces
- ~ Make closets neat & tidy